INTERNATIONAL INDUSTRIAL TRADE FAIR
INNOPROM 2025

## PENALTIES FOR VIOLATING REGULATORY DOCUMENTS

# ADDITIONAL CHARGES FOR LATE ORDERS AND PAYMENTS FOR SERVICES THAT ENSURE PARTICIPATION IN THE EXHIBITION

PARTICIPANT GUIDE
APPENDIX D

updated October 16, 2024

In the event of a violation of the requirements outlined in the Exhibitor's Manual, any individual associated with the Exhibition—such as an Exhibitor, customer, agent, or supplier of goods, services, or works—will be subject to penalties or liability measures as outlined in this section. This also includes anyone present in the Exhibition area.

If multiple violations are listed in a single clause, penalties or liability measures will apply to each specified violation. Each violation will incur its own penalties or liability measures. Additionally, various types of penalties or liability measures may be imposed for a single violation, as applicable.

No	VIOLATION	PENALTIES OR LIABILITY MEASURES
1.	Installation works at the venue on and after the July 6, 2025 date starting from 00:01 and onward	800,000 rubles plus revoking access to the current and next INNOPROM Exhibition
2.	Exceeding the time allotted for a vehicle to remain in the loading and unloading zones, charged for every 30 minutes of excess*  *The time allotted for transportation to remain in the loading and unloading zone is as follows:  - 30 minutes for passenger cars  - 1 hour for trucks up to 5 tons  - 2 hours for trucks over 5 tons	2,000 rubles or a warning. In the event of a repeated violation, a fine and restriction of access to the loading and unloading areas
3.	Exceeding the permissible noise level (50 dB)	50,000 rubles plus disconnecting the noise source from the power supply until the end of the Exhibition
4.	Use of open flames during works, welding, or fire works in any and all unauthorized places	100,000 rubles and revoking access to the next INNOPROM Exhibition
5.	Penalty for early departure from the Exhibition, that is before its official closing, or for failure to operate the booth including but not limited to early dismantling of the booth or working place or absence of the Exhibitor's representative at the working place for over 30 minutes during the working hours of the Exhibition	200,000 rubles
6.	Unauthorized equipment connection to the IEC communication channels	20,000 rubles for each piece of equipment plus disconnecting the signal source
7.	Unauthorized electrical equipment connection to the power grid of 'Ekaterinburg-Expo' IEC	50,000 rubles for each unauthorized connection plus revoking access to the next INNOPROM Exhibition
8.	Use of adhesive tapes including the use of double-sided tape for Standard and Business booth decoration given that such tapes spoil the surfaces of the floors or other structures of	50,000 rubles plus the damages repair

No	VIOLATION	PENALTIES OR LIABILITY MEASURES
	the pavilion adjacent to the booths	
9.	Use of spark-producing power tools or open flames at the venue, showcasing exhibit items or goods using an open source of fire, fireworks, fire shows, pyrotechnic special effects without the approval of the Fire Safety Engineer of 'Ekaterinburg-Expo' IEC	500,000 rubles
10.	Unfinished Exhibition booth construction	800,000 rubles for each complete or incomplete 20 square meters of exhibition space, removal from the Exhibition venue, plus revoking access to the next INNOPROM Exhibition
11.	Absence of the Exhibitor's / Co-Exhibitor's representative at the booth during the Exhibition	50,000 rubles, removal from the Exhibition venue, plus revoking access to the next INNOPROM Exhibition
12.	Trading without any prior approval of the Operator	250,000 rubles
13.	Reducing the width of aisles, blocking evacuation routes, main, or emergency exits, access to technical rooms, fire breaks between building walls and stands, displays, shelves, or obstructing access to fire alarms, fire hydrant cabinets, fire extinguishers, electrical panels, and other technological equipment with goods, equipment, property, packaging, or any other items that hinder building evacuation	50,000 rubles plus suspension of booth or working place operations until all violations have been eliminated
14.	Smoking, also including electronic cigarettes and other heating devices, at the working place, at the venue, at the booths, or at administrative, production, technical, or storage premises, as well as in other places not designated for these purposes	50,000 rubles
15.	Violation of the requirements for coordinating, designing, and setting up booths, structures, building elements, advertising displays, marquees, etc., including violations regarding 2-storey booths or installing structures not approved by the Technical Service of the Exhibition. Failure to comply with the rules for installation, dismantling, or transporting materials and equipment	<ul> <li>50,000 rubles</li> <li>Suspension of installation or dismantling works</li> <li>Dismantling structures violating any specifications</li> </ul>
16.	Building a multi-level booth without prior registration, payment of the level surcharge, or proper documentation approval	500,000 rubles plus suspension of works until the level surcharge is paid
17.	Having a Co-Exhibitor participate in the Exhibition	50,000 rubles for each Co-Exhibitor. The

No	VIOLATION	PENALTIES OR LIABILITY MEASURES
	without paying the required registration fee	penalty shall apply to the main Exhibitor / Participant
18.	Cluttering aisles with containers, exhibits, or stand materials during set-up or dismantling, or violating designated boundaries	50,000 rubles plus suspension of works
19.	Breaching the Rules for staying at the Exhibition or other requirements outlined in the General Terms and Conditions and the Participant Manual	Suspension from participation in the Exhibition / Prohibition from staying at the Exhibition / Removal from the Exhibition venue by the Operator, Technical Service, or security service
20.	Violation of the terms and conditions: placement of advertising, exhibit items, presentations, promotional events, and other advertising activities, unauthorized promotions, and the placement or display of media and other messages and materials not approved by the Operator	<ul> <li>250,000 rubles</li> <li>Removal of exhibit items, advertising, and other materials and structures from the Exhibition area</li> <li>Closure of the Exhibitor's working place or Booth; suspension of the Exhibitor from participation in the Exhibition; and removal of the Exhibitor, third parties, and their representatives from the Exhibition area</li> </ul>
21.	Violation of the requirements for exhibit items, intellectual property, information, and advertising materials as established by the Exhibition Regulations and applicable legislation.	<ul> <li>250,000 rubles</li> <li>Removal of exhibit items, advertising, and other materials and structures from the Exhibition venue</li> </ul>
22.	Causing reputational damage to the Exhibition or the Operator	<ul> <li>1,000,000 rubles</li> <li>Removal of the Exhibitor from the Exhibition venue without reimbursement of damages or any refund of the participation fee</li> </ul>
23.	Violations of fire safety regulations resulting in a fire (ignition) that damages the property of 'Ekaterinburg-Expo' IEC, the Operator, Exhibitors, or others, as well as affecting the life and health of individuals	Compensation for damages and the indefinite revocation of security clearance
24.	Conducting tours, cultural events, distributing tickets, or engaging in any other commercial, advertising, or entrepreneurial activities without the Operator's written consent	150,000 rubles
25.	Inscribing or pasting notices, posters, or other informational materials	50,000 rubles per violation item
26.	Passing or selling a pass (ticket or badge) to someone who has not been issued a pass by the	250,000 rubles per unit, along with the revocation of the violator's ticket or badge

No	VIOLATION	PENALTIES OR LIABILITY MEASURES
	Operator, or to someone not listed on the issued pass. Using a pass (ticket or badge) that was issued to another person	without any refund
27.	Entering areas, offices, and buildings that are closed to the public by the Operator or Participants	20,000 rubles
28.	Littering the Exhibition area and damaging green spaces	20,000 rubles
29.	Bringing dogs and other animals into the Exhibition venue, with the exception of seeing eye dogs	20,000 rubles
30.	Wearing dirty or inappropriate clothing for the format of the Exhibition including the failure to comply with the business dress code	50,000 rubles
31.	Consuming alcoholic beverages or being under the influence of alcohol, drugs, or toxic substances	50,000 rubles
32.	Bringing blade weapons, gas, firearms, dangerous substances, or pyrotechnic products into the Exhibition, regardless of their type or purpose (with the exception of matches, pocket plastic lighters, and cigarettes). This includes flares, firecrackers, gas cylinders, and items that could be used to create pyrotechnic products, as well as poisonous or odorous substances and sharp or cutting objects	150,000 rubles
33.	A fine for using personal lifting equipment of any kind (forklifts, cranes, manipulators, electric and mechanical stackers, etc.) inside the pavilion or loading and unloading areas	100,000 rubles and restricted access to the loading and unloading areas
34.	Transferring exhibit items and booth equipment from one vehicle to another in the loading and unloading areas	50,000 rubles and restricted access to the loading and unloading areas
35.	Failing to comply with the Operator's oral or written request to cease or rectify a violation within the specified time frame	Suspension of the Exhibitor from participation in the Exhibition, closure of the Working Place / Booth of the Participant (Exhibitor), and termination of installation works
36.	The presence of individuals in the Exhibition area whose attendance is not specified in the General Terms and Conditions, the Participant Manual, or the contract with the Operator, or who are present in violation of the conditions (such as individuals who have not obtained a badge or purchased a ticket according to the established procedure)	Removal of a person from the Exhibition area by the Operator, Technical Service, or security personnel
37.	Violation of sanitary requirements	Revoking access to the Exhibition area and

No	VIOLATION	PENALTIES OR LIABILITY MEASURES
		removal of a person from the Exhibition area by the Operator, Technical Service, or security personnel. The registration fee, ticket, or participation fee shall not be refunded
38.	Unauthorized connection of network equipment, use of wireless access networks (Wi-Fi), or other radio-transmitting devices at the Exhibition venue	200,000 rubles
39.	Non-compliance with the requirements outlined in Section 8.4 of the Participant Manual (absence or non-compliance of exhibit items, mock-ups/models, samples of materials and components, etc., with the specifications stated in Section 8.4 of the Participant Manual)	10% of the contract price, including all its integral parts, concluded between the Exhibitor and the Operator of the Exhibition
40.	Failure of the Exhibitor to attend the Exhibition or to set up an unequipped working place	100% of the contract price, including all its integral parts, concluded between the Exhibitor and the Operator of the Exhibition

The basis for imposing a fine will be the preparation of a Statement of Violation by individuals authorized by the Operator or the Technical Service of the Exhibition.

Paying the fine does not exempt the Exhibitors from fulfilling the requirements and instructions issued by the Operator or the Technical Service of the Exhibition.

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As a general rule, contracts for participation are not concluded if submitted less than 10 days before the start date of the Exhibition.

Provision of Participation in the Equipped Exhibition Area
This information is used by the Operator to calculate the cost of
services that ensure participation in the Exhibition when
concluding the Contract for participation in any category of the
equipped exhibition area during the validity period of the
additional charge markup
Markup 1: 15% of the cost of services, excluding additional services
and the registration fee, if paid between the 20th and 13th days
prior to the Exhibition start date
Markup 2: 30% of the cost of services, excluding additional services
and the registration fee, if paid less than 13 days prior to the
Exhibition start date
Markup 3: For improved booth location: located in the first row
from the entrance to 'Ekaterinburg-Expo' IEC
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An additional charge for service payments will apply if stipulated
in the Contract or if payment is made during the surcharge period
in violation of the terms outlined in the Contract

#### MARKUPS FOR LATE PAYMENTS FOR ADDITIONAL SERVICES

- The additional charge is applied by the Operator to calculate the cost of Additional Services for the
  equipped exhibition area of any category. Unpaid applications created via the Personal Account before
  the start of the markup period will be canceled and must be resubmitted with the recalculated cost
  based on the markup amount.
- 2. As a general rule, applications for Additional Services submitted less than 9 days prior to the start date of the Exhibition will not be accepted. If payment for the Additional Services is received less than 9 days before the Exhibition start date, the Operator reserves the right not to provide those services.

Validity Period of the	Amount of the Markup	Categories of Additional Services	
Additional Charge			
If paid between 23 and	30% of the additional	<ul><li>Carpeting</li></ul>	
17 days prior to the start	service cost	<ul> <li>Wall Panels</li> </ul>	
date of the Exhibition		<ul> <li>Folding Doors</li> </ul>	
(the 23rd and 17th days		<ul><li>Exhibition Tables</li></ul>	
included)		<ul> <li>Round Exhibition Chairs</li> </ul>	

	75% of the additional service cost	<ul> <li>Information Stands</li> <li>Glass Display Cases</li> <li>Shelves</li> <li>Freestanding Brochure Holders</li> <li>Waste Bins</li> <li>220V Power Outlets</li> <li>Exhibition Chairs</li> <li>Bar Stools</li> <li>Podium Accessories</li> <li>Wall spotlights</li> <li>Metal Halide Spotlights</li> <li>380V Power Outlets (16A, up to 10 kW, with electrical connection, during Trade hours)</li> <li>380V Power Outlets (32A, up to 20 kW, with electrical connection, during Exhibition hours)</li> </ul>
		<ul> <li>380V Power Outlets (63A, up to 30 kW, with electrical connection, during Exhibition hours)</li> <li>Water Coolers</li> <li>Wall Paneling with Full-Color Images</li> </ul>
When payment is made 16 days or less before the start date of the Exhibition	50% of the additional service cost	<ul> <li>Carpeting</li> <li>Wall Panels</li> <li>Folding Doors</li> <li>Exhibition Tables</li> <li>Round Exhibition Chairs</li> <li>Information Stands</li> <li>Glass Display Cases</li> <li>Shelves</li> <li>Freestanding Brochure Holders</li> <li>Waste Bins</li> <li>220V Power Outlets</li> </ul>
	150% of the additional service cost	<ul> <li>Exhibition Chairs</li> <li>Bar Stools</li> <li>Podium Accessories</li> <li>Wall spotlights</li> <li>Metal Halide Spotlights</li> <li>380V Power Outlets (16A, up to 10 kW, with electrical connection, during Trade hours)</li> <li>380V Power Outlets (32A, up to 20 kW, with electrical connection, during Exhibition hours)</li> <li>380V Power Outlets (63A, up to 30 kW, with electrical connection, during Exhibition hours)</li> <li>Water Coolers</li> </ul>



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	Wall Paneling with Full-Color Images
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Discounts and additional charges specified in the terms and conditions of the Participation Agreements are also applicable.