



SUPPORTED BY



MINISTRY OF INDUSTRY
AND TRADE OF RUSSIA

استثمر في السعودية
INVEST SAUDI



وزارة الاستثمار
Ministry of Investment



وزارة الصناعة
والثروة المعدنية
Ministry of Industry and Mineral Resources



BUSINESS PROGRAM

as of February 2, 2025

Sunday, February 8

11:15–13:00	<p>Strategic Alliance: Partnerships and Investments between Russia and Saudi Arabia</p> <p><i>This cooperation reflects growing engagement between businesses and institutions in both countries across a range of sectors. As part of the 'Vision 2030' strategy, Saudi Arabia is implementing an industrial development program that creates new opportunities and new requirements for foreign investors.</i></p> <p><i>During the session, experts will discuss practical issues faced by Russian enterprises entering the Kingdom's market, consider practical mechanisms for attracting and structuring mutual investments in high-tech and industrial projects, and will review real-life cases of international companies that have already established efficient production in Saudi Arabia and expanded into the markets of the region.</i></p> <p><i>Key Discussion Points:</i></p> <ul style="list-style-type: none">• <i>How do financial and non-financial support measures from the National Industrial Development and Logistics Program (NIDLP) and other similar institutions work?</i>• <i>Priority areas for mutual investments in technological and industrial projects between Russia and Saudi Arabia.</i>• <i>What new forms of cooperation and projects could drive growth in export opportunities and strengthen the strategic partnership between Russia and Saudi Arabia? Which sectors are a priority?</i>
-------------	--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

	<ul style="list-style-type: none"> • <i>What are the best ways of building effective cooperation with local partners?</i> <p><u>Keynotes “Investment Landscape and Ecosystem”</u></p> <ul style="list-style-type: none"> • Economic Cities and Special Zones Authorities (ECZA) • Ministry of Investment of Saudi Arabia (MISA) • Ministry of Industry and Mineral Resources of Saudi Arabia • Saudi Authority for Industrial Cities and Technology Zones (MODON) • Premium Residency • Russian Direct Investment Fund • Krasnodar region <p><u>Expert panel</u></p> <ul style="list-style-type: none"> • Russian Export Center • Rosatom • Kaspersky KSA & Bahrain • Kept • Saudi EXIM Bank • Ministry of Industry and Mineral Resources of Saudi Arabia • National Industrial Development and Logistics Program • Royal Commission for Jubail and Yanbu (RCJY) • Saudi Industrial Development Fund • Local Content and Government Procurement Authority (LCGPA) <p>Moderator: Egida Capital</p>
13:30–15:00	<p><i>Executive Roundtable</i></p> <p>Digital Maritime Logistics: Setting a Course for Autonomy</p> <p><i>Just recently, a sight of an unmanned vessel would have been seen as a distress signal; however, today, it is a cutting-edge technology. Russia and Saudi Arabia are actively developing cooperation in the seamanship field, including the exchange of expertise in shipbuilding, navigation, satellite systems, and the development of unmanned vessels.</i></p> <p><i>Key Discussion Points:</i></p> <ul style="list-style-type: none"> • <i>Marine solutions: Autonomous navigation (IANS), vessel and coastal monitoring, electric and high-speed vessels, power generation and wave protection, water purification technologies.</i> • <i>Marine education for IANS: advanced training program for captains, watchkeepers, and electrical engineers, higher education in IANS for cadets, simulators for IANS training.</i>

	<ul style="list-style-type: none"> • <i>Space and air solutions: Remote sensing using our own satellites, specialized marine unmanned aerial vehicles, geoinformation services, environmental monitoring, marine navigation services.</i> • <i>Underwater solutions: Hydroacoustic technologies, seabed mapping and engineering surveys, underwater robotics, remotely operated underwater vehicles (ROVs) and unmanned aerial vehicles (UAVs), dredging control systems, underwater infrastructure management.</i> <p>Participants TBC:</p> <ul style="list-style-type: none"> • Ministry of Transport of Russia • Russian University of Transport (MIIT) • SITRONICS KT (AFK Sistema) • Fort XXI • Technodinamika (RIM System) • OKEON • Underwater Communication and Navigation Laboratory • Rosmorport • Ministry of Transport of the Kingdom of Saudi Arabia • Saudi Ports Authority (MAWANI) • Red Sea Gateway Terminal • Petro Rabigh • BAHRI • King Abdulaziz City for Science and Technology (KACST) • Roscosmos • Marinet Industry Center • OXAGON • Saudi Aramco (Marine Department) • Red Sea Marine Services <p>Moderator: Ministry of Investment of Saudi Arabia</p>
15:15–16:30	<p><i>Executive Roundtable</i></p> <p>Industrial Machinery Across the Value Chain: Technology and Equipment Driving Industrial Projects</p> <p><i>This session will focus on industrial machinery, equipment, and technologies that support large-scale industrial and infrastructure projects across the value chain. Discussions will cover equipment manufacturing, engineering solutions, and technology capabilities, including machinery used in resource extraction and energy-related applications, as well as opportunities for localization, joint production, and technical cooperation. Participants will explore how industrial machinery suppliers and engineering firms can</i></p>

contribute to complex projects and support long-term industrial development.

Key Discussion Questions:

- *What areas of the energy industry are a priority for Russian-Saudi cooperation, and how can the resilience of critical equipment supply chains be ensured?*
- *What specific technological solutions, know-how, engineering, and scientific and educational experience are Russian companies prepared to offer to address Saudi Arabia's needs?*
- *What solutions from Russian manufacturers can lead to increased efficiency in the extraction, energy, infrastructure, and construction sectors?*

Participants:

- Industrial Cluster of the Republic of Tatarstan
- Geoscan Moscow
- Geonaft
- SATEL
- NTC Modul
- Krastsvetmet
- ELEKTROPRIVOD NPC-21
- LABADVANCE
- Government of the Saint Petersburg City
- ATISS
- Magnitogorsk Metallurgy Plant
- Ministry of Energy of Saudi Arabia
- Ministry of Industry and Mineral Resources of Saudi Arabia
- Saudi Gold Refinery Company
- TAQA
- AMAK
- National Industrial Development Center (NIDC)
- Alfanar
- Alturki Holding
- SABIC
- Saudi Aramco

Co-moderators:

- Saudi side TBC
- Kept

Monday, February 9

11:15-12:30	<p><i>Executive Roundtable</i></p> <p>Energy Partnerships: Enabling Projects Through Capital and Collaboration</p> <p><i>Russia and Saudi Arabia have already established a joint strong foundation of cooperation in the energy sphere through industry dialogues, scientific and technical exchanges, and joint initiatives aimed at enhancing efficiency and safety across energy systems.</i></p> <p><i>The session will focus on the development of critical technologies, resilient supply chains, joint engineering expertise, and approaches to digitalizing extraction and processing operations, while highlighting practical partnership models, co-investment approaches, and institutional support mechanisms that enable effective project execution and long-term cooperation.</i></p> <p><i>Key Discussion Points:</i></p> <ul style="list-style-type: none">• How are potential global risks—supply chain disruptions, sanctions pressure, and tariffs—already shaping the development strategies of the national energy sectors of Russia and Saudi Arabia?• What areas of the energy industry are a priority for Russian-Saudi cooperation, and how can the resilience of critical equipment supply chains be ensured?• What specific technological solutions, know-how, engineering, and scientific and educational experience are Russian companies prepared to offer to address Saudi Arabia's needs?• What are the specific challenges and barriers to initiating cooperation, and what interaction mechanisms are most effective for overcoming such barriers and minimizing global risks? <p><i>Participants:</i></p> <ul style="list-style-type: none">• Ministry of Industry and Trade of the Russian Federation• Rosatom MENA• KEAZ• H2 Invest• CHROMOS Automatization• Unigreen Energy• Transneft• Sawafi Levare (BORETS)• Ministry of Energy of Saudi Arabia• Ministry of Industry & Mineral Resources Saudi Arabia• National Industrial Development and Logistics Program• EXIM Bank• SIDF Investment Company
-------------	----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

	<ul style="list-style-type: none"> • Principal Buyer • Saudi Aramco • ACWA Power • Aljomaih Energy & Water <p>Moderator: Institute of Oil and Gas Technology Initiatives (INTI)</p>
12:45-14:00	<p><i>Executive Roundtable</i></p> <p>High-End FMCG: Secure technologies for Health, Life and Beauty</p> <p><i>The FMCG market (food, cosmetics, household chemicals) requires a high-quality and technologically advanced approach to production, distribution, and certification of a large number of diverse products. Russian technology companies have achieved a truly unique level of quality control for mass-market products. Quality control is the key to stable demand. Other factors influencing demand include investment in suppliers, certification, and the fight against counterfeiting and substandard products.</i></p> <p><i>This session will also examine FMCG as an investment-driven sector, highlighting opportunities for foreign technology providers and manufacturers to partner with Saudi stakeholders, leverage free zones and special economic zones, and contribute to the localization of high-value FMCG production and quality infrastructure in line with Saudi Arabia's industrial development priorities.</i></p> <p><i>Key Discussion Points:</i></p> <ul style="list-style-type: none"> • <i>Saudi Arabia's FMCG Market: Characteristics, Needs, and Demand for Perfection</i> • <i>Certification and Quality Control Technologies: Leaders' Experience</i> • <i>Key Issues in Standards Harmonization and Convergence</i> <p>Participants TBC:</p> <ul style="list-style-type: none"> • Ministry of Industry and Trade of the Russian Federation • Arnest UniRus • CRPT (Center for Research in Perspective Technologies) • Generium • Callisto Vision • Dikaya Sibir • United Confectioneries • Ministry of Investment of Saudi Arabia • Ministry of Investment of Saudi Arabia • ECZA • Saudi Arabian Standards, Metrology, and Quality Organization (SASO)

	<ul style="list-style-type: none"> • Saudi Food and Drug Authority (SFDA) • Saudi Halal Center • Bin Dawood Group <p>Moderator: PBN</p>
15:00–15:30	<p>Official Exhibition Tour by Heads of Delegations</p>
15:30–16:30	<p><i>Main Plenary Session</i></p> <p>Advancing Russia-Saudi Industrial Investment Cooperation</p> <p><i>Russia and Saudi Arabia are currently building a model of cooperation in which the expansion of industrial production and technological exchange serve as the main drivers of mutually beneficial economic partnership. Industrial collaboration between the two countries covers areas such as energy and digital technologies, infrastructure development, transportation, healthcare, and investment platforms.</i></p> <p><i>Government leaders from Russia and Saudi Arabia, will discuss issues related to building production chains, increasing investment accessibility, and creating infrastructure to support joint initiatives.</i></p> <p>Invited Speakers:</p> <ul style="list-style-type: none"> • Anton Alikhanov, Minister of Industry and Trade of the Russian Federation • H.E. Khalid bin Abdulaziz Al-Falih, Minister of Investment of the Kingdom of Saudi Arabia • H.E. Eng. Khalil bin Ibrahim bin Salamah, Vice Minister of Industry and Mineral Resources for Industrial Affairs of the Kingdom of Saudi Arabia <p>Speakers TBC</p> <p>Moderator: Anton Atrashkin, Program Director, INNOPROM</p>

Tuesday, February 10

12:30–13:45	<p><i>Executive Roundtable</i></p> <p>AI and Digital Platforms: Enhancing Manufacturing Efficiency From Extraction To High-Tech Industry</p> <p><i>Russia possesses unique expertise in industrial automation, digital fintech, AI, and big data analytics, creating opportunities for joint projects with Saudi Arabia that have the potential to transform traditional production processes.</i></p>
-------------	---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

	<p><i>How can artificial intelligence and digital platforms enhance production and business efficiency – from extractive industries and high-tech engineering to advanced fintech?</i></p> <p><i>Participants will discuss practical cooperation models, including the establishment of joint research centers, implementation of predictive analytics systems, financial platforms, exchange of technological standards, and the creation of digital ecosystems where algorithms, production lines, and management solutions operate in a unified framework.</i></p> <p>Participants TBC:</p> <ul style="list-style-type: none">• Communications and Mass Media of the Russian Federation• Research Institute of Molecular Electronics• Kaspersky KSA & Bahrain• Callisto Vision• 1C• CIB (SBER)• RegLab• Tsyfra. Robotics• GC Tsyfra• NTECH LAB• Ministry of Communications and Information Technology (MCIT)• Ministry of Industry and Mineral Resources of Saudi Arabia• National Industrial Development Center• KACST• Artificial Intelligence Technologies Institute KACST• SDAIA• InDeal• Centre for the Fourth Industrial Revolution (C4IR)• Salam• IOT Squared• Elm• Alat• HUMAIN• STC <p>Moderator: Center for Global IT Cooperation (Russia)</p>
14:00–15:15	<p><i>Executive Roundtable</i></p> <p>Comprehensive Infrastructure Development as the Foundation for Economic Integration</p>

The session will focus on presenting opportunities for the joint development of key infrastructure facilities—industrial zones, logistics centers, transport corridors, and multifunctional industrial sites, with emphasis on metallurgy, building materials, and advanced construction technologies.

Key Discussion Points:

- *How can Russian metallurgy and construction technologies be integrated into the megaprojects of the Vision 2030 strategy?*
- *What innovative solutions for the use of new materials can Russia offer in the Saudi Arabian market?*
- *What public-private partnership mechanisms can be used for the joint development of industrial infrastructure?*
- *How can digitalization of construction and facility management improve project efficiency?*

Participants TBC:

- State Company Avtodor
- Natsproektstroy
- Association
- POLATI
- Wowhaus Design Bureau
- Evocargo Autonomous Logistics Services
- Krastsvetmet
- N-Systems
- Ministry of Industry & Mineral Resources (MIM)
- Nesma & Partners
- Riyadh Infrastructure Projects Center
- El Seif
- Almabani
- Bin Omairah Contracting
- Roshn Group
- New Murabba
- Riyadh Royal Commission
- The National Infrastructure Fund
- Al-Ayuni Investment & Contracting Company
- Al Bawani

Moderator: Kept